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Delusion

Financial sector origins of economic growth delusion

Frederic Malherbe¹ and Michael McMahon²

¹London Business School and CEPR

²University of Warwick, CEPR, CAGE, CfM and CAMA (ANU)

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Motivation I



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Motivation II

Our research

Focus on the role of *ex-ante* incentives in the financial sector:



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• Implicit subsidy can have strong effects on real economic activity



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- Implicit subsidy can have strong effects on real economic activity
- Banks' proprietary trading activities can magnify the problem
- *GDP delusion* the behavior of GDP in the run up to the crisis was not the normal level to which we should expect (and wish) to return.
 - pre-crisis trend in GDP may have been neither sustainable, nor desirable

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- Empirically:
 - Consistent with many facts of the US economy
 - Role of our distortion could be substantial

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Is the great recession a reversing of a great distortion?

Motivation

Model

Conclusion

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Plan of Action

- 1. Outline the model(s)
 - Baseline model
 - Model with proprietary trading
 - Other extensions
- 2. Empirical relevance
 - Presence & exploitability of subsidy
 - Model predictions consisten with US time-series
 - Calculate a counterfactual GDP series
 - Other evidence





Outline of Model

- Banking sector
 - Banks raise funds by issuing liabilities to HHs and RoW
 - Transform them, one to one, into capital which they provide to firms.
- Firm sector

$$Y = A \mathcal{K}^{\alpha} \mathcal{N}^{1-\alpha}, \tag{1}$$

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- A is an aggregate productivity shock; A_H w.p. p and A_L w.p. (1-p)
- Household supplies labor inelastically (N = 1)
- Rest of the world
 - risk-neutral agents
- All these agents act competitively.
- The government *can* guarantee the liabilities of the banking sector and finance any bailouts by lump-sum taxes



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- 1. Financial market activity takes place: households, banks, and the rest of the world trade in securities. Banks produce capital & lend to firms.
- 2. Firms hire workers competitively, for a non-contingent wage.
- 3. A realizes, production takes place, factors are paid
- 4. Banks repay deposits (fully or pro-rata if they are insolvent)
- 5. Other financial claims settle.
- 6. The government compensates the depositors and taxes households.
- 7. Consumption takes place.

Model

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Conclusion

Benchmark: no guarantees

Result

The equilibrium level of capital is
$$K_B = \left(\alpha \bar{A} \right)^{\frac{1}{1-\alpha}}$$
, where $\bar{A} \equiv E[A]$.

The expected marginal cost of funds for the bank is 1. Banks compete to lend to firms. So the expected marginal cost of capital for firms is also 1:

$$\alpha \bar{A} (K_B)^{\alpha - 1} = 1.$$

Equilibrium with government guarantees

Result

In the economy with government guarantees, the bank only issues deposits in equilibrium.

Result

In the economy with government guarantees, in equilibrium, the bank fails in state A_L .



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$$\max_{k\geq 0}\rho_H k - k.$$

 $\Rightarrow \rho_H \leq 1$

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Equilibrium with government guarantees

Result

In the economy with government guarantees, the equilibrium level of capital is $K^* = (\alpha A_H)^{\frac{1}{1-\alpha}} > K_B$.

The relevant equilibrium conditions become.

$$\begin{cases} \alpha A_H \left(K^* \right)^{\alpha - 1} = 1 \\ \left(1 - \alpha \right) A_H \left(K^* \right)^{\alpha} = w^* \quad , \end{cases}$$

where we use the superscript* to denote equilibrium variables.

Efficiency & Welfare

Result

In the economy with guarantees, investment is inefficiently high. That is, while output is higher than in the benchmark economy, expected net output is lower.



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Efficiency & Welfare

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In the economy with guarantees, the increase in wage is more than offset by the expected increase in tax. It follows that welfare must be strictly lower than in the benchmark economy.

Efficiency & Welfare

Result

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Result

In the economy with guarantees, the increase in wage is more than offset by the expected increase in tax. It follows that welfare must be strictly lower than in the benchmark economy.

- NDP is a better indicator of welfare
- Current GDP trend is also unlikely to be a good indicator of the path for future GDP.

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Economy with Prop Trading

- Bank repayments made to depositors are money left on the table
- Bank can trade in a set of Arrow securities denoted H and L
- Cannot default on an Arrow security in equilibrium.
 - Bank can at most credibly commit to repay in state L is $\rho_L k^*$.

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The equilibrium trade is given by $l^* = -\rho_L k^*$ and $h^* = \frac{(1-p)\rho_L k^*}{p}$.



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• The bank lending decision: $\max \rho_H k - k + \frac{1-p}{p} \rho_L k$.

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Result

In the economy with government guarantees, output is higher with proprietary trading but over-investment is worse, and welfare lower.

Extended Model

1. Introduce a second type of capital:

$$K=(Q^{\gamma}+S^{\gamma})^{\frac{1}{\gamma}},$$

2. Parametrize the world's interest rate (r) and capital depreciation.



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Delusion

Extended Model

1. Introduce a second type of capital:

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Compared to benchmark, the economy with guarantees exhibits:

- Higher GDP and lower expected NDP
- Inflated wage
- Inflated asset (i.e. structure) prices
- Over investment in capital (materializing through an increase in Q^*)
- A higher capital to output ratio





Time-varying Exploitability

- 1984 Repos confirmed bankruptcy remote (mid-1990s & 2005)
- 1996 The Glass-Steagall Act reinterpreted: up to 25% of revenue from investment banking activities
- 1997 Bear Sterns securitizes first loans under the Community Reinvestment Act
- 1999 The Glass-Steagall Act is repealed
- 2000 FDIC grants safe harbor protection for securitization
- 2004 SEC removes leverage restriction on investment banks
- 2004 OCC removes anti-predatory lending restrictions (nat. banks)

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Post-crisis Volcker Rule limits proprietary trading;

Stress tests aim to ensure resilience.

US Capital-Output Ratio



US GDP to NDP Ratio



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US Relative Price of Capital Investment (Index, 1990=100)



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US Lending Standards: Senior Loan Officer Opinion Survey



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US Real Wages



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Quantifying the magnitude of the distortion

$$K_{t,B} = \left(\frac{\alpha \bar{A}_t}{\delta_t + r_t}\right)^{\frac{1}{1-\alpha}}; \qquad K_{t,FD} = \left(\frac{\alpha A_t^+}{\delta_t + r_t}\right)^{\frac{1}{1-\alpha}}$$

$$Y_{t,B} = A_t \left(\frac{\alpha \bar{A}_t}{\delta_t + r_t} \right)^{\frac{\alpha}{1-\alpha}}; \qquad Y_{t,FD} = A_t \left(\frac{\alpha A^+}{\delta_t + r_t} \right)^{\frac{\alpha}{1-\alpha}}$$

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Counterfactual Exercise

$$\frac{\frac{K_{1,FD}}{Y_{1,FD}}}{\frac{K_{0,B}}{Y_{0,B}}} = \frac{\frac{\alpha}{(\overline{\delta_1} + r_1)} \frac{A_1^+}{A_1}}{\frac{\alpha}{(\overline{\delta_0} + r_0)} \frac{\overline{A}_0}{A_0}} = \frac{(\delta_0 + r_0)}{(\delta_1 + r_1)} \left(\frac{A_0}{A_1}\right) \left(\frac{A_1^+}{\overline{A}_0}\right)$$



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Conclusion

Counterfactual Exercise

$$\frac{\frac{K_{1,FD}}{Y_{1,FD}}}{\frac{K_{0,B}}{Y_{0,B}}} = \frac{\frac{\alpha}{(\overline{\delta_1}+r_1)}\frac{A_1^+}{A_1}}{\frac{\alpha}{(\overline{\delta_0}+r_0)}\frac{\overline{A}_0}{A_0}} = \frac{(\delta_0+r_0)}{(\delta_1+r_1)}\left(\frac{A_0}{A_1}\right)\left(\frac{A_1^+}{\overline{A}_0}\right)$$

1. Estimate
$$\left(\frac{A_t^+}{\overline{A}_t}\right) = ln \left(\frac{\frac{\kappa_{1,FD}}{Y_{1,FD}}}{\frac{\kappa_{0,B}}{Y_{0,B}}}\right) + ln \left(\frac{(\delta_1 + r_1)}{(\delta_0 + r_0)}\right) + ln \left(\frac{A_1}{A_0}\right)$$

- 2. Measure relative effect of the distortion over time
- 3. Counterfactual path for GDP
 - Different trend extrapolation
 - Different deviations from trend







Rognlie (2015) real costs of funds (Scaled +5pp)



Fernald's Cap-U Adjusted TFP: deviation from trend



Counterfactual paths for US GDP



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(Statistical) Trend Revision Using Measured GDP



(Statistical) Trend Revision Using Adjusted GDP



Differing views emerge when adjusted GDP is used



Consensus Long-Term growth expectations



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What if trend GDP growth didn't increase?



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Other existing evidence

US

- Effects of deregulation-induced credit shocks (Di Maggio and Kermani, 2016)
- Effects of credit-supply shocks (Bassett, et al, 2014)

More widely

- Reinhart and Rogoff (2014)
- Ball (2014)
- Blanchard, Cerutti, and Summers (2015)
- Jorda, Schularick, and Taylor (2013)

Ireland



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Spain



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