# Coalitions, Retaliation, and Whistleblowing: Evidence from Memorials of Qing China

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## **Memorials**

## Qing secret memorial system est. by Yung-cheng Emperor & in use 1660s to 1912

- Secure, one-to-one communication (only sender & emperor held keys to the message box)
- **Local officials expected to compete in idealized prisoner's dilemma** by whistleblowing to emperor 1<sup>st</sup>
- Whistleblowers to be rewarded with emperor's gain trust and favor.

## Why call it a "memorial" in English?

Memorial (n); plural : memorials

- Something, especially a structure or ceremony, established to remind people of a person or event, as s in "a monument built as a memorial to those who fell in the Civil War"
- 2. [Historical] A statement of facts, especially as the basis of a petition, as in "the council sent a strongly worded memorial to the chancellor." Antecedent to "memorandum".

A memorial submitted by the State of Tennessee to the United States House of Representatives, July 25<sup>th</sup> 2024



BE IT FURTHER RESOLVED, that copies of this application be sent to the President and the Secretary of the Senate of the United States, and the Speaker and Clerk of the House of Representatives of the United States; to the members of the said Senate and House of Representatives from this State; and to the presiding officers of each of the legislative houses in the several states, requesting their cooperation.

therefore.

BE IT FURTHER RESOLVED, that this application be considered as covering the same subject matter as the applications from other states to Congress to call a convention to set a limit on the number of terms to which a person may be elected to the House of Representatives of the United States and to the Senate of the United States; and that this application be aggregated with the same for the purpose of attaining the two-thirds of states necessary to require Congress to call a limited convention on this subject; and that this application will not be aggregated with any other applications on any other subject.

BE IT FURTHER RESOLVED, that this application constitutes a continuing application in accordance with Article V of the Constitution of the United States of America until the legislatures of at least two-thirds of the several states have made applications on the same subject.

## **Model: Multi-period Infinitely Many Agents Game Theory**



"I THINK YOU SHOULD BE MORE EXPLICIT HERE IN STEP TWO," **Countably infinite set of risk neutral patient bureaucrats** 

**Two bureaucrats / prefecture** 

Countable number of periods grouped as cycles

- Bureaucrats are evaluated & either axed or reassigned (never repaired to same person again) every 3 years (modeled as two-period cycles)
- **D**isaster occurs in a prefecture with probability  $\delta$  per period, independent across prefectures

Bureaucrat's end-of-cycle evaluation (payoff) depends on

- Bureaucrat's own report re. conditions in prefecture
- Reports from other bureaucrat in same prefecture
- **Central government signal is true with prob.**  $\eta \sim U[0, 1]$  (bureaucrats know  $\eta$ )
- **Generalizations independent across prefectures**

Bureaucrats' payoffs are standard Prisoner's dilemma

- Cooperative (cover-up) & non-cooperative (one or both rat) Nash equilibria
- Payoffs & equilibrium stability depend on exogenous variables
- Sequence of intra-cycle Prisoners' Dilemma games nest along countable series of periods
- **Equilibrium existence proof as fixed point**
- Algebra perhaps unnecessarily opaque

#### Assumptions

- Information timing: Who knows what when, and who knows who-else knows, or the probabilities that who-else knows
- $\Box$  Somewhat rational bureaucrats know probability  $\eta$ , but later infer it from its past realizations
- **Evaluators (emperor's) behavior is exogenous**

LHS =  $\delta_{im}^{cover}$ 

RHS =  $\tau$ 

#### Table 1. Data Description

 $\mu = 2?$ Notes: This table reports summary statistics for the main variables used in the pape we present its definition, the number of observations, mean, median, standard deviation (Std), minimum (win), and maximum (Max). The data sample covers the period from 1723 to 1909, starting from the implementation of the confidential memorial system during the Yongzheng reign to the end of the Qing dynasty.

Why isn't

comer_un	Variable Names	Definition	Observation	Mean	MOlian	Std	Min	Max	
$\delta_{i,p,t}^{cover-up}$	Cover_up	= 1 if local officials did not report a disaster	6898	0.547	1	0.498	0	1	
accoccmont	Reassignment	= the time distance of the closest re-	6898	1.362	1	0.55	1	3	
$\tau_{p,t}^{assessment}$	Two_Person	= 1 if the information coalition team	6898	0.301	0	0.459	0	1	
	Infrastructure ir-	= 1 if there are irrigation facilities	6898	0.006	0	0.077	0	1	
riga Infi trai Gei	Infrastructure transportation	= 1 if there are transportation facil- ities in the locality	6898	0.007	0	0.081	0	1	
	Genealogy	= 1 if there is a genealogy in the lo- cality	5102	31.509	0	201.18	0	3885	
	Tusi	= 1 if there is a Tusi	5102	23.121	23	1.56	21	34	
	Secret_religion	= 1 if there are secret religions	5102	0.075	0	0.264	0	1	
	confusion	= Number of Confucian temples	5102	0.544	$\begin{array}{cccccccccccccccccccccccccccccccccccc$				
	Tri	= Degree of ruggedness (high/low)	5102	526.3	338.87	555.02	-94.96	3032.2	
	Population	= Population	4280	2.516	2	1.528	0	8	
	Juangong	= Total number of donations	5102	13.227	0	39.067	0	357	
	Land tax	= Land tax	5102	11.152	11.375	1.639	0	13.461	
	Area	= area (log)	5102	7.409	7.43	0.716	2.736	9.761	

# **Empirical Findings**

## **OLS regressions of the form**

 $\delta_{i,p,t}^{cover-up} = a + \beta \tau_{p,t}^{assessment} + \mathbf{B}_1^T \mathbf{X}_{i,t} + \mathbf{B}_2^T \mathbf{G}_{p,t} + \delta_i + \delta_t + \varepsilon_{i,p,t}$ 

cluster at country (i) level with controls for

 $X_{i,t}$  = county characteristics e.g. transportation, irrigatic n

 $G_{p,t} = provincial officials characteristics – e.g. civil exam scores & e hnic backgrounds$ 

 $\delta_{i,p,t}^{cover-up} = \begin{cases} 1 & \eta \leq \eta_N \\ 0 & \eta > \eta_N \end{cases}$ 6,898 disasters 54.7% covered-up

#### Years until assessment

County-Level Characteristics: We used the ChinaW Database created by Skinner et al. (2008) to gather several county-level characteristics such as county area, terrain harshness, governance complexity, distance to the provincial capital, and irrigation infrastructure. We selected data from the year 1820 as control variables, as it provides unique historical records of key characteristics during the Qing Dynasty.

*Official Characteristics*: We obtain the characteristics of officials from the Qing Dynasty Official Database,<sup>24</sup> published by the Institute of Modern History of the Academia Sinica. The database covers central and local senior officials from the fifty-first year of Emperor Chienlung's reign to the end of the Qing Dynasty. These records provide detailed information on the officials' birth and death dates, career trajectories, places of origin, and banner affiliations.

## Limited dependent variable bias is non-trivial

- Despite the common belief that <u>endogeneity is the only econometric problem in corporate finance,</u> <u>statistics</u> classes discuss other things too
- Indicator (0/1 dummy) dependent variables determined by an unobserved continuous variable call for regressions in the probit, logit, etc. family because OLS (so-called linear probability) is biased
- Standard software allows probit estimation with clustering

# **Main Finding**

## Credible

LHS =  $\delta_{i,p,t}^{cover-up}$ 

#### Table 2. Cover up more likely in the first year than the second year

*Notes*: This table presents the regression results examining the relationship between reassignment distance (reassignment\_distance) and the probability of disaster concealment (Cover\_up). Column (1) reports the baseline results. Columns (2) through (5) introduce robustness checks: removing demoted officials (Column 2), excluding cases involving significant news events (Column 3), controlling for the local disaster count (Column 4), and considering commissioners' reports (Column 5).Standard errors clustered at the county level are shown in parentheses. All regressions include county fixed effects, year fixed effects, and control variables at the county and official levels.

Economic significance $\Delta p_{i,p,t}^{cover-up} = 0.025/yr$	Variable	<b>Base</b> (1)	Remove dem- oted officials (2)	Remove Big News (3)	Control Local disaster count (4)	Commissioner's report (5)
RHS = $ au_{p,t}^{assessment}$	Rotation distance	0.025**	0.026**	0.024*	0.190***	0.027***
		(0.013)	(0.013)	(0.013)	(0.071)	(0.009)
	Observations	6689	6599	6644	6689	6689
	county FE	YES	YES	YES	YES	YES
Prefecture-level clusters,	Year FE	YES	YES	YES	YES	YES
	Controls	YES	YES	YES	YES	YES
but how geographically correlated are disasters?	Number of clusters	749	746	748	749	749
Sample = 6,898 disasters in (1), less in (2) to (5)	Adjusted R-squared	0.397	0.400	0.398	0.528	0.397

# **Additional Findings**

# Substitute other variables, e.g. $x_{i,p,t} = \frac{Future}{Collaboration}$ , for $\tau_{p,t}^{assessment}$ & rerun

$$\delta_{i,p,t}^{cover-up} = a + \beta x_{i,p,t} + B_1^T X_{i,t} + B_2^T G_{p,t} + \delta_i + \delta_t + \varepsilon_{i,p,t}$$

#### **Rationality assumption?**

Bureaucrats <u>know</u> the true probability of disaster  $\delta^{disaster}$ , but then irrationally infer it from its past local frequency

More frequent prior disasters → more opportunity for future disaster cover up

#### Economic significance unclear?

 $\tilde{v}^{disaster} = \frac{7,000 \ disasters}{186 \ yrs \times 747 \ prefectures} = 0.5 \frac{disasters}{prefecture-vr}$ 

□ So 
$$\Delta p^{cvover-up} = 0.5 \times 0.0003 = 1.5 \times 10^{-4}$$
  
v. baseline 57%

#### Statistical significance issue?

Disaster frequency serially & geographically correlated?

 $\rho(\eta_{j,p,t},\eta_{i,p,t-s}) > 0$ 

Table 3. Cover up more likely when disasters are more likelyobtaining predictions for future disaster probabilities is challenging. We use the historicalfrequency of disasters as a proxy for future opportunities for cooperation, denoted as "Disaster

Prone." This variable represents the frequency of natural disasters experienced by the region An regressions menuae county fixed enects, year fixed enects, and control variables at the county and official levels.

Future Collaboration	[-100,-1]	[-50,-1]	[-30,-1]	[-5,-1]	[-3,-1]
	(1)	(2)	(3)	(4)	(5)
Opportunities	0.0003**	0.0008**	0.0019***	0.0050**	0.0154*
	(0.000)	(0.000)	(0.000)	(0.002)	(0.009)
Observations	6637	6637	6637	6637	6637
county FE	YES	YES	YES	YES	YES
Year FE	YES	YES	YES	YES	YES
Controls	YES	YES	YES	YES	YES
Number of clusters	747	747	747	747	747
Adjusted R-squared	0.395	0.395	0.396	0.395	0.394

# **Additional Findings**

## **Cover-up likelier if**

**Bureaucratic oversight stronger** 

**Bureaucratic oversight shakier** 

Whistleblower cost < benefit

Table 4. Cover up more likely when the probability that whistleblower private correspondence is revealed Notes: This table examines the factors influencing the likelihood of whistleblower identity disclosure in the context of local alliances and central governance structures. The independent variables include: (1) the presence of two Table 5. Cover up less likely when the probability of exogenous separation is higher Notes: This table examines the concealment decisions of local officials in highly uncertain environments, focusing on scenarios where exogenous factors increase the probability of career separation. The independent variables include: (1) approaching the end of a career due to illness or age, (2) the five years leading up to retirement, Table 6. Cover up less likely when the net benefit of whistleblowing is larger ors Notes: This table examines the relationship between the net benefits of whistleblowing and the likelihood of disasxed

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ter information concealment (Cover\_up). We considers several indirect factors influencing the overall net benefits: (1) the potential for retaliation from other officials (e.g., differences between Manchu and other ethnicities); (2) the influence of hierarchical roles (e.g., Governor-General vs. Commissioner); (3) the emperor's preference for

		Panel A: Too small disaster to Report Hypothesis							
	Variable	Sn dis	nall saster	Reassignmen distance	nt [-3,-1]	Two-person	Anti-Corruption Campaign	n Governor-Genera vs. Commissioner	l Active Censors
Disaster harder to cover	up	(1)		(2)	(3) Panel B: The Repo	(4) ort for Relief Hypoth	(5) nesis	(6)	(7)
	Variable	Fiscal burdens	Reas dista	signment nce	[-3,-1]	Two-person	Anti-Corruption Campaign	Governor-General vs. Commissioner	Active Censors
But not if	keyVariable	(1)	0.032	2**	-0.023	(4)	(5)	(6) 0.190***	(7)
Disaster smaller		Panel B: The Report for Relief Hypothesis							
	Variable	Fiscal burdens (1)	Reassignment listance (2)	[ <b>-3,-1</b> ] (3)	<b>Two-person</b> (4)	Anti-Corruptio Campaign (5)	n Governor-Gener vs. Commissione (6)	al Active r Censors (7)	
More aid to steal	keyVariable	(	0.032** (0.015)	-0.023 (0.034)	0.093* (0.052)		0.190*** (0.039)		-0.006
	The Report for Relief Hypothesis	0.003 (0.015)							<mark>(0.025)</mark> 6,707
More remote province	KeyVariable × The Report for Relief Hypothesis	(	0.018	-0.001	0.070	-0.043	-0.012	-0.006	NO YES YES
	Observations Lev FE	6,707 YES	<mark>(0.026)</mark> 5,707 NO	<mark>(0.062)</mark> 6,655 NO	<mark>(0.059)</mark> 6,707 NO	(0.043) 6,707 NO	(0.052) 6,707 NO	(0.025) 6,707 NO	YES 753

# What Else? Degree of Imperial Control

## Late Qing bouts of internal instability

- As Qing misrule worsened, a succession rebel armies led by religious zealots or dissident officials seized control of large parts of China for substantial periods of time
- Officials cut of from the imperial government would likely not report disasters to the emperor
- Natural disasters apt to be more disastrous amid breakdown of government authority



Perhaps consider a time-varying geographic control for rebellions interrupting imperial power in each prefecture?



# What Else? Foreign Spheres of Influence 1850 - 1911

Keller, Wolfgang & Carol H. Shiue. 2021. The economic consequences of the opium war. NBER wp 29404

## Late Qing foreign spheres of influence

- As Qing misrule & mishandling of foreigners worsened, various foreign countries established "spheres of influence"
- How powerful was the emperor in different foreign spheres of influence at different times?
- British imperial policy was to "work with local powers", Japanese policy was to suppress local powers, ..
- Were natural disasters apt to be more disastrous under direct Qing rule or under Qing rule filtered through foreign influence?
- ❑ Would local officials be more likely to appeal to the head of a nearby foreign commission than to the Qing?
- □ Was Qing power more blunted in some foreign spheres of influence than in others?

Perhaps consider a time-varying geographic control for the varying scope of each foreign (British, French, German, Japanese, Russian) sphere of influence? See Keller & Shiue (2021)



# What Else: Foreign legal Enclaves 1850 - 1911

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Time-varying geographic control for the distance from nearest foreign (British, French, German, Japanese, Russian) treaty port? See Keller & Shiue (2021)



# What Else? Opium Addiction Varied Across Time and Geography

## **Anglo-Chinese Opium Wars**

- Moral low-point of British imperialism: Brit Co lobbied Parliament for gunboat diploma
- Qing misrule left Chinese military very wea disorganized
- 1<sup>st</sup> Opium War
- **2**<sup>nd</sup> Opium War



**Opium den in Victorian London** 

□ Time-varying geographic control for the dis nearest foreign (British, French, German, Ja Russian) treaty port? See Keller & Shiue (2021)



Opium imports into China 1650–1880 1880: 6500 t 1822: 347 t 1700 1750 1800 1850 1900 Opium use in China in 1906 ensity % using quantity 60% 81 picul 4 yearly mace 40% 54 picul 4 yearly mace 70% 94.5 picul 2 yearly mace 50% 67.5 picul 2 yearly mace 8% 10.8 picul 1/3 / 3 days mace 2% bderate 2.7 daily mace 20% 27 picul 2/5 / 3 days mace 12%

16.2 picul 2/5 / 3 days

12.6 picul 2/5 daily

1.8 picul 2 daily

1.4 picul 5 daily

1 picul 8 daily

1.81 daily

1 mace = 3.78 g1 picul = 16,000 mace

Source: Newman RK. 1995. Opium smoking in late imperial China: a reconsideration. Modern Asian Studies 29(4)765-94.

2%

mace

mace

mace

mace

mace

mace

# What Else? The Emperor's Dilemma?

### Qu'ils mangent de la brioche.

Li, Wei, and Dennis Tao Yang. 2005. The great leap forward: Anatomy of a central planning disaster. Journal of Political Economy 113.4 840-877.

- **Grader** Fearful cadres covered up disaster (famine)
- CPC Orgburo retains aspects of imperial system, as do bureaucracies in many countries and eras

Centola D, Willer R, Macy M. 2005. The emperor's dilemma: A computational model of self-enforcing norms. American Journal of Sociology 110(4):1009-40.

Everyone thinks everyone thinks .... thinking explains much intellectual nudity in politics, markets, and academia

Willer, Robb, Ko Kuwabara, and Michael W. Macy. 2009. The false enforcement of unpopular norms. American Journal of Sociology 115.2 451-490.

- Everyone does X because everyone thinks everyone else thinks X is the thing to do, even though everyone secretly doubts (but dares not say) that doing X is a good idea
- □ X = burn witches, kill aristocrats, kill [insert disfavored group here], burn books, destroy historic monuments, ...

DellaPosta, Daniel J., and Michael W. Macy. 2015. The Center Cannot Hold. In Edward J. Lawler et al. eds. Order on the Edge of Chaos. Cambridge University Press, c 5

Did Qing emperors (& dowager empresses) really care to know?

- Or is the purpose of bureaucracy sometimes to insulate emperors (university presidents?) from unpleasant problems they created?
- Are cover-ups just what the system is supposed to do?



# Thank you / Merci