

Longevity and Occupational Choice

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Motivation

- Key question in economics: How do economic decisions affect health outcomes?
- “Ultimate” health outcome: **longevity**
 - Human life one of the **highest societal values**
 - Implications for retirement planning, social security, health insurance, etc.

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- Key question in economics: How do economic decisions affect health outcomes?
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 - Human life one of the **highest societal values**
 - Implications for retirement planning, social security, health insurance, etc.
- **Heterogeneity in longevity** across socioeconomic strata
 - Existing work: disparities in life expectancy by income, gender, race, location
- **This paper:** **How does life expectancy vary with occupation**, controlling for correlates?
 - Typical adult dedicates half of waking hours to work (Krueger and Mueller 2012)

Empirical Setting

- Universe of **administrative vital records** for approx. 15% of the U.S. population
 - From economically important states (CT, FL, MA, OH), over multiple decades
 - Detailed personal data:
 - Usual (pre-retirement) occupation
 - Demographics
 - Dates of birth and death
 - Medical death reason
 - etc.
- BLS Occupational Requirements Survey (ORS), American Time Use Survey (ATUS)

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 - Sedentary vs. active
 - Indoor vs. outdoor
 - Physical and mental burden
 - Job meaningfulness
 - Social interactions

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 - Sedentary vs. active
 - Indoor vs. outdoor
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 - Job meaningfulness
 - Social interactions
- Key contribution:
Large-scale evidence on the association between life expectancy and occupation

Lit.

FL THIS DOCUMENT HAS A LIGHT BACKGROUND ON TRUE WATERMARKED PAPER. HOLD UP TO LIGHT

BUREAU of VITAL STATISTICS

CERTIFICATION OF DEATH

STATE FILE NUMBER: 2000000150

DECEDENT INFORMATION

NAME: [REDACTED]

DATE OF DEATH: [REDACTED] 12 SEX: MALE
DATE OF BIRTH: [REDACTED] 18 SSN: [REDACTED]
BIRTHPLACE: [REDACTED]
PLACE WHERE DEATH OCCURRED: GRANDDAUGHTER'S HOME
FACILITY NAME OR STREET ADDRESS: [REDACTED]
LOCATION OF DEATH: MIAMI, MIAMI-DADE COUNTY, FL 33175
RESIDENCE: [REDACTED] MIAMI, FLORIDA 33165, UNITED STATES
COUNTY: MIAMI-DADE

OCCUPATION, INDUSTRY: REGISTERED NURSE, MEDICAL

EDUCATION: BACHELORS DEGREE
HISPANIC OR HAITIAN ORIGIN? YES, CUBAN
RACE: WHITE

Data on Occupations from State Vital Records

DECEDENT INFORMATION

NAME: [REDACTED] AGE: 076 YEARS

DATE OF DEATH: [REDACTED] SEX: MALE
DATE OF BIRTH: [REDACTED] SSN: [REDACTED]
BIRTHPLACE: CALLAO, PERU
PLACE WHERE DEATH OCCURRED: DECEDENT'S HOME
FACILITY NAME OR STREET ADDRESS: [REDACTED]
LOCATION OF DEATH: [REDACTED]
RESIDENCE: [REDACTED] UNITED STATES
COUNTY: [REDACTED]

OCCUPATION, INDUSTRY: COMPUTER SYSTEMS ANALYZER, AMERICAN GOVERNMENT

EDUCATION: BACHELORS DEGREE
HISPANIC OR HAITIAN ORIGIN? YES, PERUVIAN
RACE: WHITE

Occupation Mapping

- Universe of administrative vital records from CT, FL, MA, OH (1990–2020)
- Map occupations to **minor** six-digit SOC categories

Reported Occupation	Mapped SOC Category
Elementary School Te	Elementary School Teachers, Except Special Education
Ret Clerk Typist	Word Processors and Typists
Hairdreser	Hairdressers, Hairstylists, and Cosmetologists
Babysitter	Childcare Workers
CNA	Nursing Assistants
Executive Chef	Chefs and Head Cooks

Based on the O*NET-SOC AutoCoder software developed by R. M. Wilson Consulting for the DoL.
Abbreviations and typographical errors included on purpose.

- Aggregate further into **major** occupation groups
 - E. g.: Educational Instruction and Library Occupations

Medical Conclusion on the Primary and Secondary Death Cause

The Medical Examiner is charged by section 406.11 (F.S.) to investigate all deaths where the remains are to be cremated, donated or buried at sea. Ensure the Cause of Death indicates the principal diagnosis and any pertinent underlying conditions.

COMPLETE MEDICAL ITEMS BELOW				
Section 382.008 F.S. allows 72 hours for medical certification of the cause of death 41. CAUSE OF DEATH - PART I. Enter the chain of events - diseases, injuries, or complications - that directly caused the death. Enter only one cause on a line. DO NOT enter terminal event such as cardiac arrest, respiratory arrest, or ventricular fibrillation without showing the etiology. IMMEDIATE CAUSE (Final disease or condition resulting in death) _____ Sequentially list conditions, if any, leading to the cause listed on line a. Enter the UNDERLYING CAUSE (disease or injury that initiated the events resulting in death) LAST	32. TIME OF DEATH (24 hr.) 1230	35. NAME OF ATTENDING PHYSICIAN (If other than Certifier)		
	39. PROBABLE MANNER OF DEATH <input checked="" type="checkbox"/> Natural	The following are under the jurisdiction of the medical examiner and will be reported to their office: <input type="checkbox"/> Accident <input type="checkbox"/> Suicide <input type="checkbox"/> Homicide <input type="checkbox"/> Pending Investigation <input type="checkbox"/> Undetermined		
	a. Rupture of myocardium Due to (or as a consequence of):	Approximate Interval: Onset to Death Minutes		
	b. Acute myocardial infarction Due to (or as a consequence of):	6 days		
c. Coronary artery thrombosis Due to (or as a consequence of):	5 years			
d. Atherosclerotic coronary artery disease	7 years			
PART II. Other significant conditions contributing to death, but not resulting in the underlying cause given in PART I. Diabetes, Chronic obstructive pulmonary disease, smoking				
42a. WAS AN AUTOPSY PERFORMED? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	42b. WERE AUTOPSY FINDINGS AVAILABLE TO COMPLETE THE CAUSE OF DEATH? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>			
43a. IF SURGERY MENTIONED IN PART I OR II, ENTER REASON FOR SURGERY	43b. DATE OF SURGERY (Mo., Day, Yr.)	44. DID TOBACCO USE CONTRIBUTE TO DEATH? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Probably <input type="checkbox"/> Unknown		
45. IF FEMALE, WAS SHE PREGNANT WITHIN THE PAST YEAR: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> Unknown <input type="checkbox"/>				
If Yes, specify timeframe: _____ at time of death _____ within 1 to 42 days of death _____ within 43 days to 1 year of death				

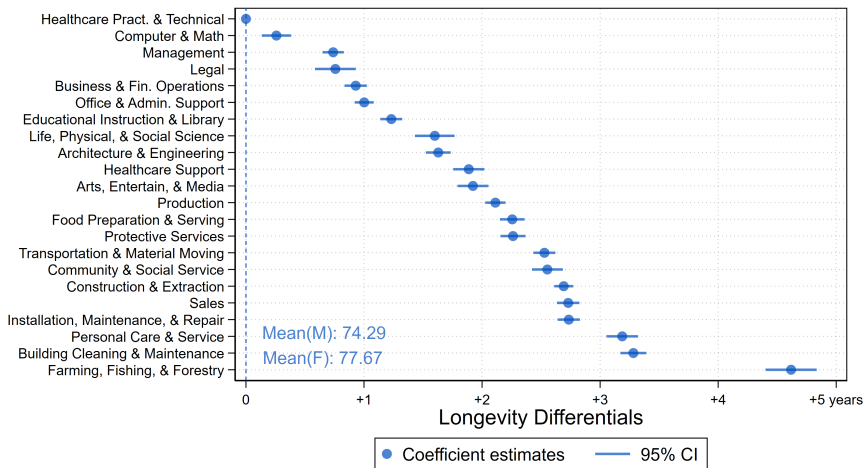
Map death causes and aggravating factors >>> unified medical codes

Empirical Approach

$$AgeAtDeath_i = \alpha + \beta' \mathbf{Occ}_i + \gamma' \mathbf{X}_i + \varepsilon_i \quad (1)$$

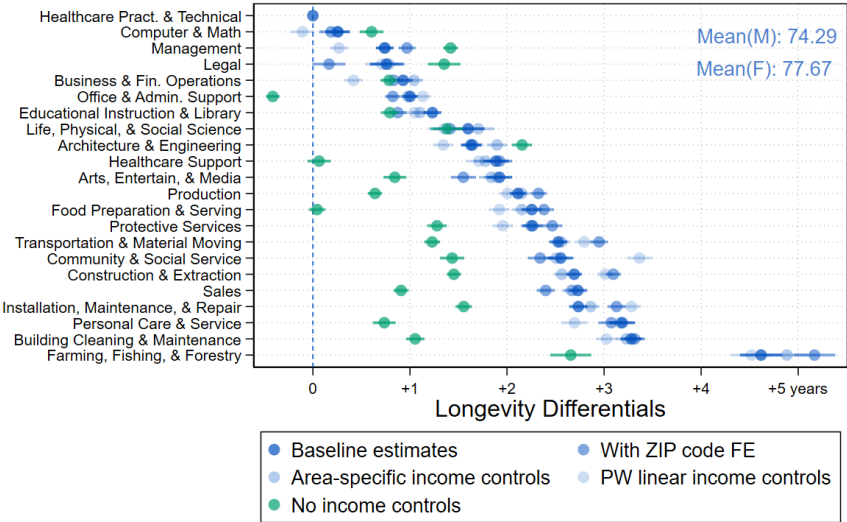
- $AgeAtDeath_i$ is the difference between the exact dates of birth and death
- \mathbf{Occ}_i is a vector of indicators for SOC (22 major or 794 minor) occupation categories
- \mathbf{X}_i is a vector of controls
 - Sex
 - Race
 - Ethnicity
 - Minor-occupation group income profile (mean, p_{10} , p_{25} , p_{50}); 794 occup. groups

Occupation predicts large differences in longevity

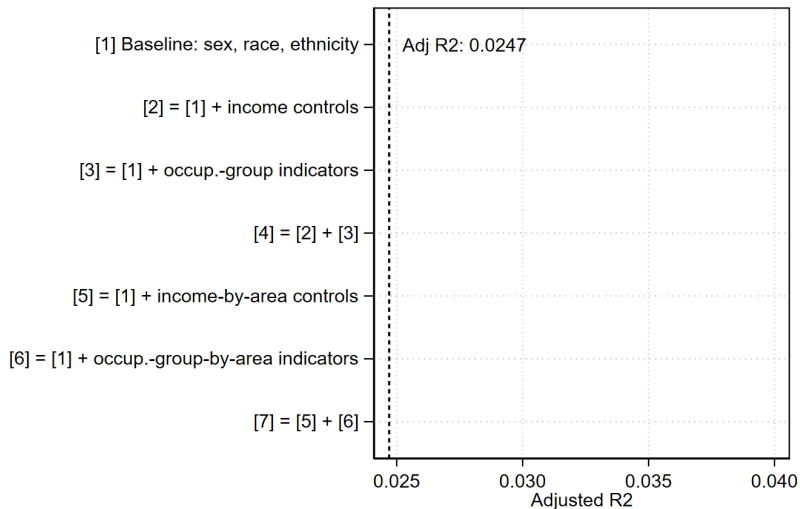


Notes: Controls include sex, race, ethnicity, and 794 minor-occupation group income profiles (mean, p_{10} , p_{25} , p_{50}). $N = 4,027,011$.

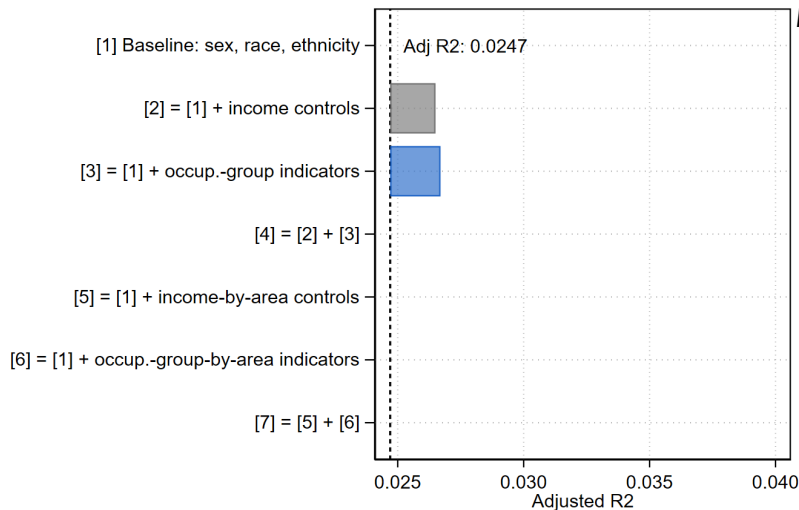
Accounting for income is important



Broad occupation matters for R^2 1–5x as much as income



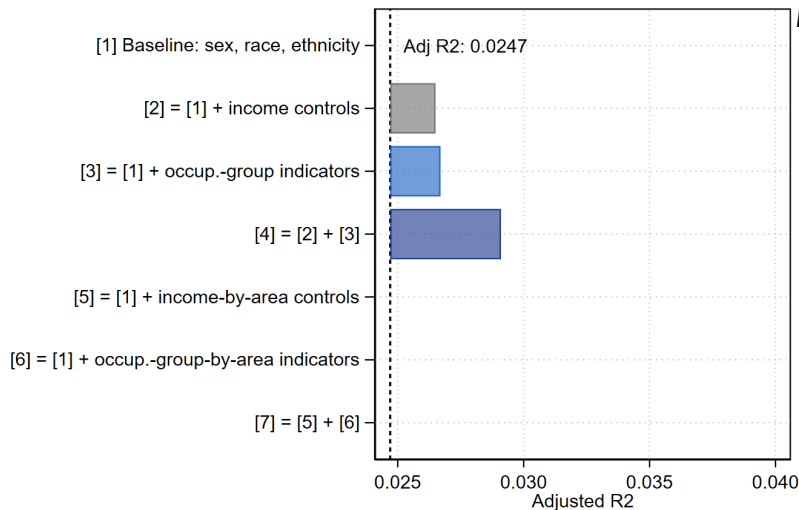
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Notes:

- Income controls: 794 **minor** occupations (mean, $p10$, $p25$, $p50$)
- Occupation groups: 22 **major** occupation groups

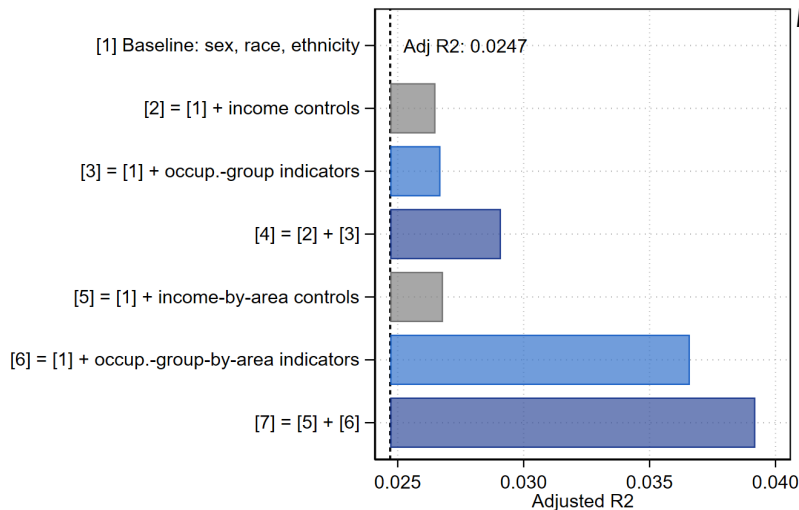
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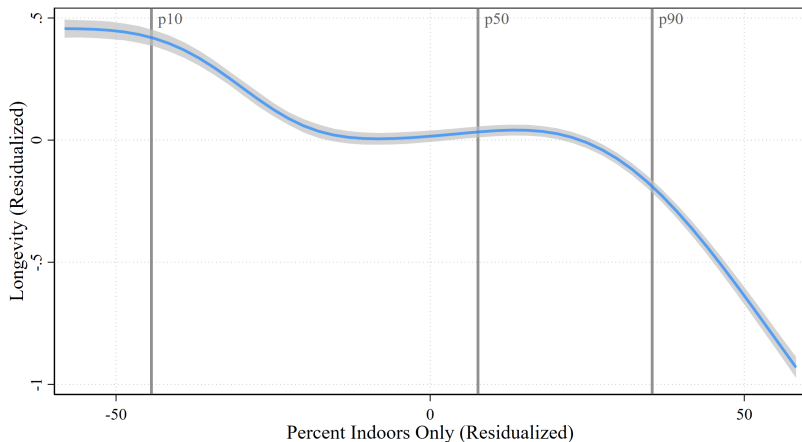
Notes:

- Income controls: 794 **minor** occupations (mean, $p10$, $p25$, $p50$)
- Occupation groups: 22 **major** occupation groups
- Area: 47 MSAs

Detailed occupation (794 groups) matters for R^2 1.2x as much as income + location (13,413 ZIP codes)

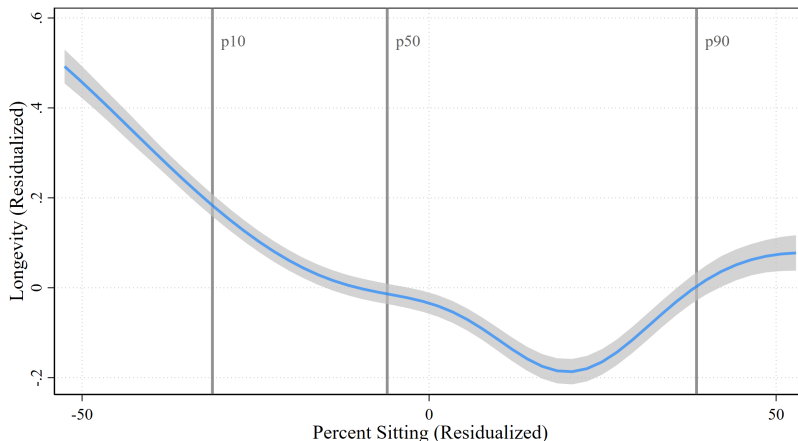
Mechanisms

Indoor jobs are associated with lower longevity



Notes: Figure plots obs. within 2 SD of the mean of residualized *percent indoors only* (ORS).
Representative occupations: Maintenance and Repair Workers (p10), General and Operations Managers (p50), Industrial Engineers (p90).

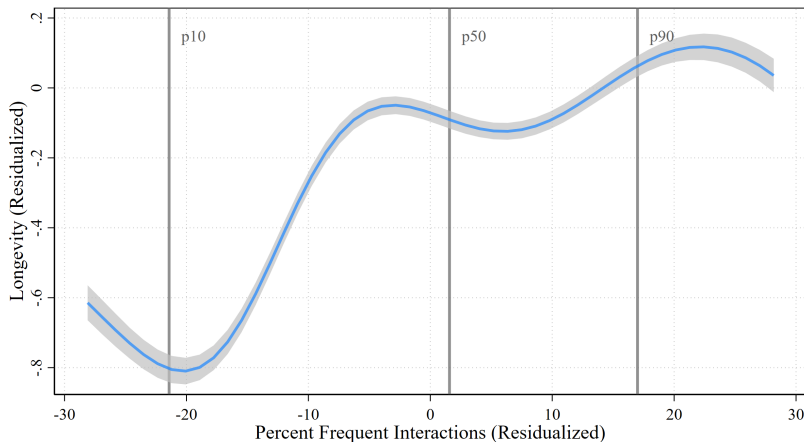
Sedentary jobs are associated with lower longevity



Notes: Figure plots obs. within 2 SD of the mean of residualized *percent sitting* (ORS).

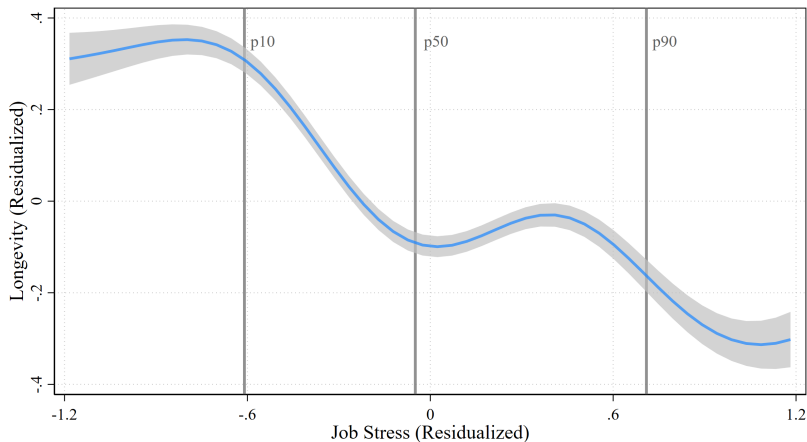
Representative occupations: Carpenters (p10), Retail Salespersons (p50), Office Clerks (p90).

Social jobs are associated with higher longevity



Notes: Figure plots obs. within 2 SD of the mean of residualized *percent frequent interactions* (ORS).
Representative occupations: Heavy and Tractor-Trailer Truck Drivers (p10), Construction Laborers (p50), Secretaries and Administrative Assistants (p90).

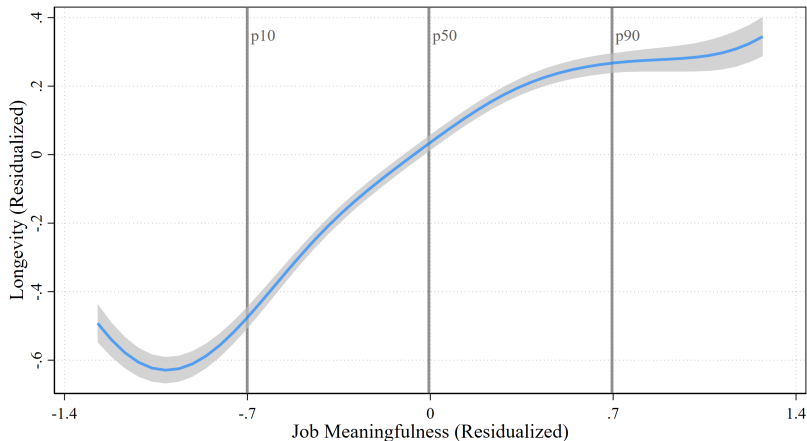
Stressful jobs are associated with lower longevity



Notes: Figure plots obs. within 2 SD of the mean of residualized *job stress* (ATUS).

Representative occupations: Automotive Service Technicians and Mechanics (p10), Retail Salespersons (p50), Construction Laborers (p90).

Meaningful jobs are associated with higher longevity



Notes: Figure plots obs. within 2 SD of the mean of residualized *job meaningfulness* (ATUS).
Representative occupations: Construction Laborers (p10), Cooks, Restaurant (p50), Clergy (p90).

Next Steps

- **Expand sample** using matched historical Census records with occupation info
 - Large-sample analysis using the 'core' of the longevity distribution (e.g., aged 65–95 years), eliminating influence of 'outlier cohorts'
- Additional detail on deceased individuals from millions of **web-scraped obituaries**
 - Validation of occupation information
 - Subsample of single-career individuals
 - Within-employer analysis
- **Within-family** analysis (twins)

Conclusion

Main Findings:

- Large-scale evidence on the association between life expectancy and occupation
- Large occupation-related disparities in longevity, controlling for correlates
- Occupational requirements as underlying mechanisms

Implications and Questions:

1. **Job choice:** Do people account for job-related health risks in career choices?
2. **Job design:** Which job aspects would need to change to reduce health strains?
3. **Policy design:** How to design retirement savings and social security programs that account for occupation-driven differences in life expectancy?

Appendix

Results:

- R^2 based on detailed occupation groups [Details](#)

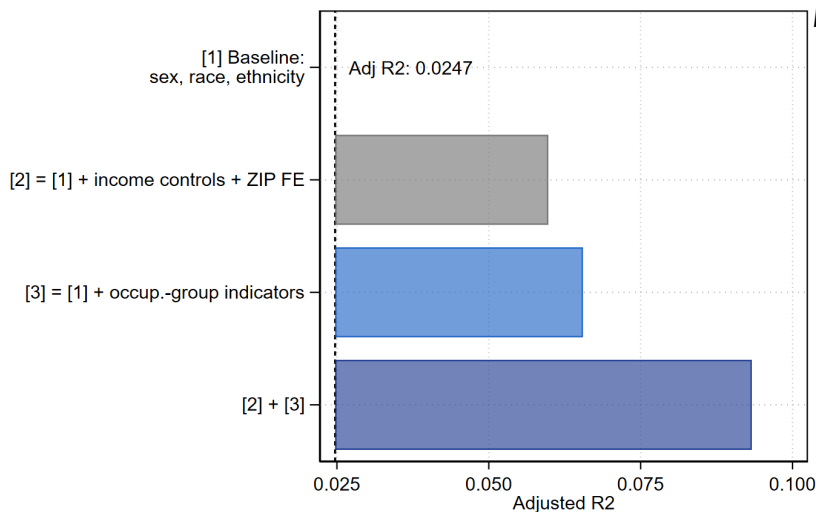
Empirical Approach:

- Accounting for occupation time trends [Details](#)
- Simulation exercise [Details](#)

Contribution:

- Literature [Details](#)

Detailed occupation matters for R^2 1.2x as much as income + location



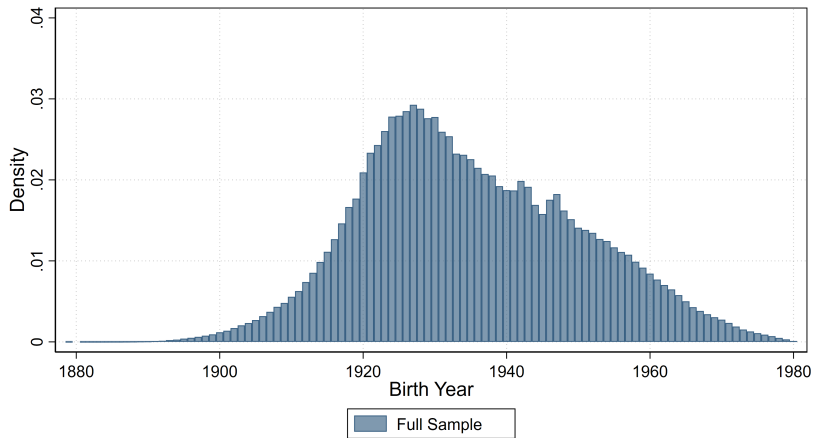
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- 13,413 ZIP codes
- Occupation groups: 794 **minor** occupation groups

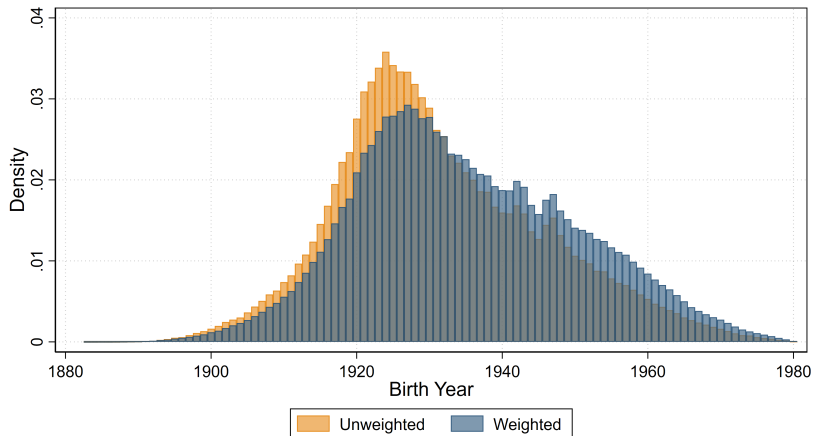
Empirical Approach—Reweighting

- Correct for occupation time trends
- Intuition: *observed* deaths in emerging (declining) occupations from relatively younger (older) individuals
 - Introduces bias when ignoring mechanical age-at-death differences across occupation groups
- Solution: Reweighting
 - Assign larger weight when occupation class is “underrepresented” in a given birth year compared to full-sample distribution

Empirical Approach—Reweighting

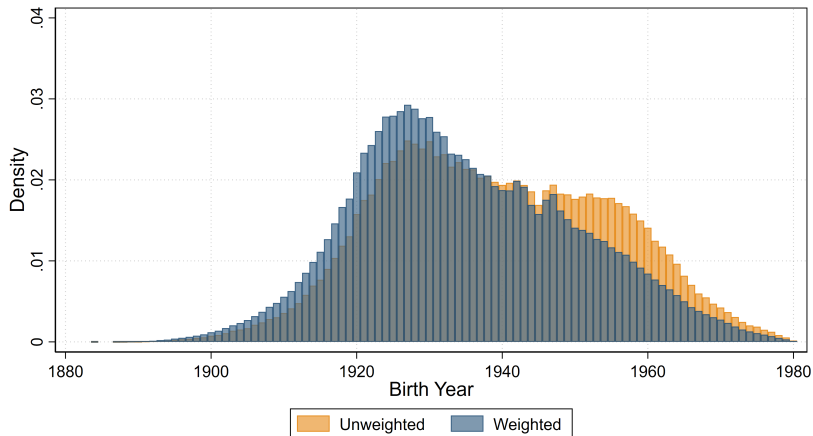


Empirical Approach—Reweighting



Office and Administration Workers

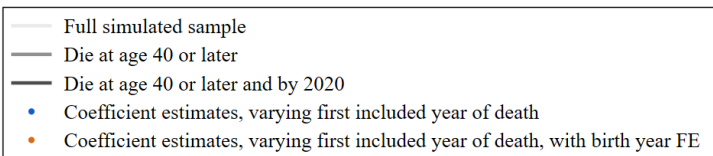
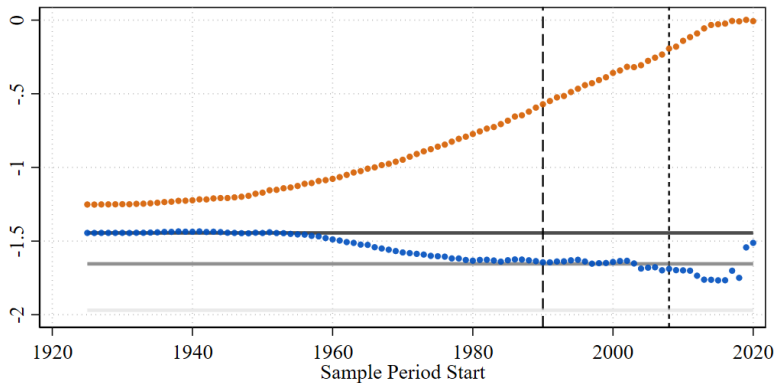
Empirical Approach—Reweighting



Construction Workers

[Appendix](#)

Simulation Results



Related Literature I

- Disparities in life expectancy / longevity:
 - Income (e. g., Chetty et al. 2016)
 - Location (e. g., Couillard et al. 2021)
 - Job demands (Borgschulte, Guenzel, Liu, and Malmendier 2024)
 - State of the economy (e. g., Sullivan and Von Wachter 2009, Ruhm 2000, Finkelstein et al. 2023)
 - Intergenerational transmission (Black et al. 2024)
- Origins and consequences of inequality more broadly:
 - Income and wealth inequality (e. g., Saez and Zucman 2016, Smith, Zidar, and Zwick 2021)
- Longevity and occupation:
 - UK and Scandinavia

Related Literature II

- E.g., Brønnum-Hansen et al. 2020 (Denmark), Katikireddi et al. 2017 (UK), Mackenbach et al. 2008 (UK), Marmot et al. 2003, 2013 (UK), Roman et al. 1985 (UK)
- Other non-U.S.
 - E.g., Aronson et al. 1999 (Canada), Paglione et al. 2020 (Rome, Italy), Tanaka et al. 2019 (East Asia and Europe)
- U.S.
 - Johnson et al. 1999 ($N = 380k$, aged 25-64), Moore and Hayward 1990 ($N = 3,080$, male only)